



National Association of Security Companies

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Suite 345

Washington, DC 20001

202-347-3257

[information@nasco.org](mailto:information@nasco.org)

[www.nasco.org](http://www.nasco.org)

# 2012 Membership Application

Company Name

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Contact  
Name/Title

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Street Address

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Address /Suite

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City, State, ZIP

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Telephone

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FAX

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Email

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Type of Business Entity:     Sole proprietorship     Partnership     Corporation/LLC

If Corporate Subsidiary, Division or other Entity, Name of  
Parent Corporation

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Annual Revenues [as of close of most recently-completed fiscal year, ended]: \$

Derived from:

- Security Guard Service                      \$ \_\_\_\_\_
- Other Services    \$ \_\_\_\_\_

In which States do you operate?

- |                                   |                                     |                                     |                                      |                                     |
|-----------------------------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|
| <input type="radio"/> Alabama     | <input type="radio"/> Hawaii        | <input type="radio"/> Michigan      | <input type="radio"/> North Carolina | <input type="radio"/> Utah          |
| <input type="radio"/> Alaska      | <input type="radio"/> Idaho         | <input type="radio"/> Minnesota     | <input type="radio"/> North Dakota   | <input type="radio"/> Vermont       |
| <input type="radio"/> Arizona     | <input type="radio"/> Illinois      | <input type="radio"/> Mississippi   | <input type="radio"/> Ohio           | <input type="radio"/> Virginia      |
| <input type="radio"/> Arkansas    | <input type="radio"/> Indiana       | <input type="radio"/> Missouri      | <input type="radio"/> Oklahoma       | <input type="radio"/> Washington    |
| <input type="radio"/> California  | <input type="radio"/> Iowa          | <input type="radio"/> Montana       | <input type="radio"/> Oregon         | <input type="radio"/> West Virginia |
| <input type="radio"/> Colorado    | <input type="radio"/> Kansas        | <input type="radio"/> Nebraska      | <input type="radio"/> Pennsylvania   | <input type="radio"/> Wisconsin     |
| <input type="radio"/> Connecticut | <input type="radio"/> Kentucky      | <input type="radio"/> Nevada        | <input type="radio"/> Rhode Island   | <input type="radio"/> Wyoming       |
| <input type="radio"/> Delaware    | <input type="radio"/> Louisiana     | <input type="radio"/> New Hampshire | <input type="radio"/> South Carolina |                                     |
| <input type="radio"/> D.C.        | <input type="radio"/> Maine         | <input type="radio"/> New Jersey    | <input type="radio"/> South Dakota   |                                     |
| <input type="radio"/> Florida     | <input type="radio"/> Maryland      | <input type="radio"/> New Mexico    | <input type="radio"/> Tennessee      |                                     |
| <input type="radio"/> Georgia     | <input type="radio"/> Massachusetts | <input type="radio"/> New York      | <input type="radio"/> Texas          |                                     |

Our company provides the following services

- |   |                                       |
|---|---------------------------------------|
| <input type="radio"/> Security Officers | <input type="radio"/> Armored Car     |
| <input type="radio"/> Investigations    | <input type="radio"/> Courier         |
| <input type="radio"/> Consulting        | <input type="radio"/> Patrol/response |
| <input type="radio"/> Alarms            | <input type="radio"/> Other           |
| <input type="radio"/> Training          |                                       |

Please specify

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Please list your top three executives and their titles

- (1) President/CEO \_\_\_\_\_
- (2) CFO/Finance \_\_\_\_\_
- (3) COO/Counsel \_\_\_\_\_
- (3) EVP/Other \_\_\_\_\_

Names and titles of NASCO representative and alternates

- Primary Representative \_\_\_\_\_
- Human Resources Training \_\_\_\_\_
- Compliance \_\_\_\_\_
- Legislative (indicate in-house or outside) \_\_\_\_\_
- Sales/Marketing \_\_\_\_\_
- Counsel (indicate in-house or outside) \_\_\_\_\_
- CFO/VP Finance \_\_\_\_\_
- COO/Operations \_\_\_\_\_

List other industry or trade association affiliations

\_\_\_\_\_  
\_\_\_\_\_

- Referred to NASCO by: \_\_\_\_\_
- Aware of NASCO by: \_\_\_\_\_

I am aware that our company is in Category \_\_\_\_\_ for dues purposes, and that our company will be responsible not only for annual dues, payable in advance, but also for a share of approved assessments for state or federal legislative expenses described in the By-Laws; and for such other financial obligations as may arise according to the By-Laws.

I further acknowledge that all invoices are payable upon receipt, and that any dispute or claim regarding the amount of an invoice must be noted in writing to NASCO within twenty-one (21) days from the invoice date, or it shall for all purposes be deemed waived by our company. It is also understood that a late fee of 1-1/2 % per month may be assessed on past due amounts, and that NASCO is entitled to all collection and attorneys fees and costs which may be incurred in the collection of any invoice(s) not paid pursuant to the terms of this paragraph and of the NASCO By-Laws. For the purposes of collecting such sums due, time is of the essence.

By my signature below, I also acknowledge and agree that NASCO; or its officers or other designated representatives, shall be authorized to obtain or verify credit information for this company through credit reporting services or through references, which the company shall provide upon request.

\_\_\_\_\_

Date: \_\_\_\_\_

Company: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

## NASCO Membership Dues Categories

| <u>Category</u> | <u>Annual Revenues</u>     | <u>Dues</u>   |
|-----------------|----------------------------|---|
| A               | \$0 - \$19,999,999         | \$6,300   |
| B               | \$20M - \$59,999,999       | \$8,600   |
| C               | \$60M - \$99,999,999       | \$11,500  |
| D               | \$100M - \$199,999,999     | \$17,200  |
| E               | \$200M - \$349,999,999     | \$23,100  |
| F               | \$350M - \$599,999,999     | \$34,800  |
| G               | \$600M - \$799,999,999     | \$45,900  |
| H               | \$800M - \$999,999,999     | \$57,900  |
| I               | \$1,000M - \$1,399,999,999 | \$69,300  |
| J               | \$1,400M - \$1,799,999,999 | \$86,700  |
| K               | \$1,800M - \$1,999,999,999 | \$104,100   |
| L               | \$2,000,000,000 and over   | "K" level plus \$2,235 for every \$100M in excess of \$2B |

*Effective January 1, 2002, the base dues automatically shall be adjusted annually in accordance with the change in the Consumer Price Index, Wage Earners 1967 base. Such adjustment shall be rounded up to the nearest \$100.*

### Special Assessments

If at the end of the budget year the Corporation's total expenditures exceed its income from all sources, and the difference exceeds the approved budget for that year by two percent (2%) or less, then the difference shall be made up by an automatic general dues assessment against all members. If the difference exceeds two percent (2%) of the approved budget, then a general dues assessment to meet the difference shall require the consent of a simple majority of the members. Any general dues assessments shall be a pro rata assessment based on the member's dues category.

Special assessments to cover expenses incurred, including the costs of any litigation in resisting or encouraging legislative or regulatory proposals at the Federal or State levels, and not otherwise budgeted shall be levied in accordance with the following:

**State Legislative/Regulatory Assessments:** expenses shall be shared among those members doing business in that State, according to the following formula:

| <u>Category</u> | <u>Volume (Range)</u> | <u>No. of Votes</u> | <u>No. of Employees(est.)</u> |
|-----------------|-----------------------|---------------------|-------------------------------|
| N/A             | Up to \$1 Million     | 0                   | <i>Up to 40</i>               |
| 1               | \$1 to \$3 Million    | 1                   | <i>40-120</i>                 |
| 2               | \$3 to \$6 Million    | 2                   | <i>120-240</i>                |
| 3               | \$6 to \$9 Million    | 3                   | <i>240-360</i>                |
| 4               | \$9 Million +         | 4                   | <i>360+</i>                   |

**Federal Legislative/Regulatory Assessments:** the cost will be divided among the members in accordance with the following formula:

| <u>Category</u> | <u>Revenues</u>                  | <u>Votes</u> |
|-----------------|----------------------------------|--------------|
| A               | 0 to \$19.9 million              | 1            |
| B               | \$20 to \$39.9 million           | 2            |
| C               | \$40 to \$59.9 million           | 3            |
| D               | \$60 to \$79.9 million           | 4            |
| E               | \$80 to \$99.9 million           | 5            |
| F               | \$100 to \$149.9 million         | 6            |
| G               | \$150 to \$199.9 million         | 7            |
| H               | \$200 to \$249.9 million         | 8            |
| I               | \$250 to \$299.9 million         | 9            |
| J               | \$300 to \$349.9 million         | 10           |
| K               | \$350 to \$399.9 million         | 11           |
| L               | \$400 to \$499.9 million         | 12           |
| M               | \$500 to \$599.9 million         | 13           |
| N               | \$600 to \$699.9 million         | 14           |
| O               | \$700 to \$799.9 million         | 15           |
| P               | \$800 to \$899.9 million         | 16           |
| Q               | \$900 million to \$999.9 million | 17           |
| R               | \$1 to \$1.19 billion            | 18           |
| S               | \$1.2 to \$1.39 billion          | 19           |
| T               | \$1.4 to \$1.59 billion          | 20           |
| U               | \$1.6 to \$1.79 billion          | 21           |
| V               | \$1.8 to \$1.99 billion          | 22           |
| W               | \$2.0 to \$2.19 billion          | 23           |
| X               | \$2.2 to \$2.29 billion          | 24           |
| Y               | \$2.4 to \$2.59 billion          | 25           |
| Z               | \$2.6 to \$2.79 billion          | 26           |